

Financial Summary January 2023

Unit Occupancy	Occu- pied*	Avail- able	% Filled
Supportive Housing	TBD	149	0%
Care Homes	TBD	12	0%
Scattered Sites	TBD	72	0%
Total Units	-	233	0%

^{*} monthly average (days occupied / days in the month)

Total residents at month-end: TBD

F	Residents with unding Subsidies	Act- ual	Bud- get	% of Bdgt
	GRH Rate 1	TBD	139	0%
۱	Section 8	TBD	-	-
Rent	HOPWA	TBD	-	-
	MN Housing	TBD	-	-
	SPC	TBD	-	-
es	CADI	TBD	27	0%
Services	GRH Rate 2	TBD	93	0%
Se	HSS	TBD	5	0%

Key Financial Highlights

- Program income is \$36k less than budget, of which \$18k is for Bloom Lake's delayed opening and \$8k is timing-related delays in processing GRH Rate 2 service agreements.
- Grant income remains on track, but will be impacted during the year by the March termination of Hennepin County's Ryan White funding.
- Contribution income is slightly less than budgeted (-3%), but is expected to be recaptured during the year.
- Staffing costs were more than budget, but this may be partially offset pending the reconciliation of 2022 staff benefits.
- Investments increased by \$82k during the month to \$2,621k. Of the increase, \$85k was due to unrealized gains, partially offsetting last year's \$217k in unrealized losses.
- Back billing for 2022 CADI and GRH Rate 2 continues. Total outstanding as of January is \$40k, all of which is expected to be collected.
- For the year, Revenue and Operating Income are both projected to be significantly less than budgeted due to Bloom Lake's delayed opening and the termination of the HC Ryan White grant. Plans to address this shortfall are ongoing.

P&L Summary			Jan	uary 20	23			January 2023 YTD							
(\$000)	Actual	Budget	Actua Bud		2022	Actual less 2022 Last Year			Actual less Actual Budget Budget			2022	Actual less Last Year		
Program Income	234	270	(36)	-13%	226	8	4%	234	270	(36)	-13%	226	8	4%	
Grant Income	157	161	(4)	-2%	102	56	55%	157	161	(4)	-2%	102	56	55%	
Contributions	18	21	(3)	-13%	49	(31)	-63%	18	21	(3)	-13%	49	(31)	-63%	
Other Operating Income	5	4	1	39%	4	1	30%	5	4	1	39%	4	1	30%	
Total Revenue	415	456	(41)	-9%	381	35	9%	415	456	(41)	-9%	381	35	9%	
Salaries & Benefits	414	404	10	3%	283	131	46%	414	404	10	3%	283	131	46%	
	58	404 57	10	3% 2%	283 53	131 5	46% 9%	414 58	404 57	10 1	3% 2%	283 53	131 5	46% 9%	
Program Expenses		30	_			5 11		34		_	2% 14%	23	5 11		
Professional Services	34		4	14%	23		49%		30	4				49%	
General & Administrative	20	26	(6)	-23%	14	6	46%	20	26	(6)	-23%	14	6	46%	
Facility Operations	20	23	(3)	-13%	19	1	5%	20	23	(3)	-13%	19	1	5%	
Total Expenses	546	540	6	1%	392	154	39%	546	540	6	1%	392	154	39%	
Operating Income	(131)	(84)	(47)	-56%	(11)	(120)	nm	(131)	(84)	(47)	-56%	(11)	(120)	nm	
	02		02		(40)	420	271%	02		82	- 1-	(40)	420	2740/	
Investment Gain/(Loss)	82	-	82	n/a	(48)	129		82	-	82	n/a	(48)	129	271%	
Other Non-Operating	-	-	-	n/a	-	-	n/a	-	-	-	n/a	-	-	n/a	
Change in Net Assets	(49)	(84)	34	41%	(59)	9	16%	(49)	(84)	34	41%	(59)	9	16%	
Program Income: CADI, GRH, I	HSS. tenant	rent and oti	her relate	ed.	Year-End F	Projectio	ın:								
Grant Income: Gov't and other	r funding fo	r a specific p	ourpose.	-	Revenue	•		5,951	6,244	(292)	-5%	5,430	522	10%	
Contributions: Unrestricted individual and institutional gifts.					Operati	ng Incor	ne	(410)	(252)	(158)	-63%	(43)	(367)	nm	

Balance Sheet	Jan 2	023	Jan 2022			
(\$000)		% of		% of		
(\$555)	Actual	Total	Actual	Total		
		601	4 604	400/		
Operating Cash	538	6%	1,621	18%		
Receivables	957	11%	708	8%		
Prepaids & Deposits	129	1%	159	2%		
Operating Assets	1,623	18%	2,487	27%		
Property & Equipment	1,474	16%	1,353	15%		
Cash Investments	2,621	29%	2,193	24%		
Notes Receivable	2,647	30%	2,647	29%		
Partnership Investments	590	7%	549	6%		
Other Assets	7,332	82%	6,742	73%		
Total Assets	8,955	100%	9,229	100%		
Payables & Accruals	333	4%	282	3%		
Interest-Bearing Debt	-	0%	-	0%		
Deferred Revenue	26	0%	57	1%		
Total Liabilities	359	4%	339	4%		
Restricted Net Assets	4,577	51%	4,639	50%		
Unrestricted Net Assets	4,019	45%	4,251	46%		
Total Net Assets	8,596	96%	8,891	96%		
Liabilities & Net Assets	8,955	100%	9,229	100%		

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P&L Summary			Janu	ary 202	3			January 2023 YTD							
(\$000)	Actual	Budget	Actual Budg		2022	Actua Last \		Actual	Budget	Actua Bud		2022	Actua Last \		Comments
										4					
CADI Income	176	195	(19)	-10%	169	7	4%	176	195	(19)	-10%	169	7	4%	
Rent Income	18	21	(3)	-14%	16	2	13%	18	21	(3)	-14%	16	2		Delayed Bloom Lake opening led to \$16k
Housing Support (GRH2)	35	46	(10)	-23%	36	(1)	-3%	35	46	(10)	-23%	36	(1)		budget shortfall in CADI and \$2k in GRH2.
Housing Support Admin Fee	5	7	(2)	-32%	5	0	10%	5	7	٠,	-32%	5	0		Occupancy rates at scattered sites were
Housing Stabilization	-	1	(1)	-100%	-	-	n/a	-	1	(1)	-100%	-	-		also lower than planned.
Other Program Income	-	-	-	n/a	-		n/a	-	-	-	n/a	-	-	n/a	
Program Income	234	270	(36)	-13%	226	8	4%	234	270	(36)	-13%	226	8	4%	
HOPWA Grants	60	57	4	7%	50	11	21%	60	57	4	7%	50	11	21%	Ryan White Hennepin County funding to
DHS Grants	55	57	(1)	-3%	19	36	194%	55	57	(1)	-3%	19	36	194%	stop March 2023. Not utilizing grant
MN Housing Grants	19	18	1	4%	18	1	4%	19	18	1	4%	18	1	4%	currently, but may be able to identify some
Hennepin County Grants	8	17	(9)	-52%	7	2	24%	8	17	(9)	-52%	7	2	24%	costs to invoice for before end of March
Minneapolis Grants	7	8	(0)	-4%	8	(1)	-10%	7	8	(0)	-4%	8	(1)		2023.
Non-Government Grants	7	5	2	52%		7	n/a	7	5	2	52%	-	7	n/a	
Grant Income	157	161	(4)	-2%	102	56	55%	157	161	(4)	-2%	102	56	55%	
	_		_	,						_			4		
Foundation/Corporate Gifts	7	-	7	n/a	25	(18)	-71%	7	-	7	n/a	25	(18)	-71%	
Individual Gifts	11	7	4	66%	8	3	35%	11	7	4	66%	8	3		Differences are timing-related and
Sponsorships & Events	0	15	(14)	-99%	16	(16)	-99%	0	15	(14)	-99%	16	(16)		projected to be recaptured during the year.
Contributions	18	21	(3)	-1 3 %	49	(31)	-63%	18	21	(3)	-13%	49	(31)	-63%	
Management Fees	3	3	(0)	0%	3	0	3%	3	3	(0)	0%	3	0	3%	
Developer Fees	-	-	(0)	n/a	_	-	n/a	5	_	(0)	n/a	-	-	n/a	
Operating Interest Income	2	0	1	436%	1	1	165%	2	0	1	436%	1	1	165%	
Other Operating Income	5	4	1	39%	4		30%	5	4	1	39%	4		30%	
- Care Operating moone				3370			3070				3370			3070	
Total Revenue	415	456	(41)	-9%	381	35	9%	415	456	(41)	-9%	381	35	9%	
Wages Expense	337	335	2	1%	234	103	44%	337	335	2	1%	234	103	44%	
Payroll Taxes	27	25	2	9%	17	10	58%	27	25	2	9%	17	10	58%	
Medical/Dental Insurance	26	27	(1)	-3%	21	5	26%	26	27	(1)	-3%	21	5	26%	
Disability Insurance	4	3	0	11%	3	1	43%	4	3	0	11%	3	1	43%	
Workers' Compensation	6	4	2	55%	3	3	103%	6	4	2	55%	3	3	103%	
403(b) Match	14	9	5	51%	5	9	161%	14	9	5	51%	5	9		Y/E reconciliation of 403b match in
Employee Recognition		1		-100%	-	-	n/a	-	1	i-i	-100%		-	n/a	progress which may change 2023 expense
Salaries & Benefits	414	404	10	3 %	283	131	46%	414	404	10	3%	283	131	46%	
	2-		(4)	4001	2.1	_	4051			(4)	4001	3.		4000	
Apartment Leases	37	41	(4)	-10%	31	6	19%	37	41	(4)	-10%	31	6	19%	
Food Expense	6	7	(1)	-10%	6	(0)	-1%	6	7	٠,	-10%	6	(0)	-1%	
Household Supplies	4	4	1	16%	3	1	30%	4	4		16%	3		30%	
Medical Supplies	2	2	0	0%	2	(0)	-4%	2	2	0	0%	2	(0)	-4%	

P&L Summary		January 2023						January 2023 YTD							
(\$000)	Actual	Budget	Actua Bud <u>a</u>		2022	Actua Last	al less Year	Actual	Budget	Actud Bud		2022	Actual less Last Year		Comments
Total Expenses	546	540	6	1%	392	154	39%	546	540	6	1%	392	154	39%	
Operating Income/(Loss)	(131)	(84)	(47)	-56%	(11)	(120)	nm	(131)	(84)	(47)	-56%	(11)	(120)	nm	
Investment Gain/(Loss)	82	-	82	n/a	(48)	129	271%	82	-	82	n/a	(48)	129	271%	
Other Non-Operating	-	-	-	n/a	-	-	n/a	-	-	-	n/a	-	-	n/a	
Non-Operating	82	-	82	n/a	(48)	129	271%	82	-	82	n/a	(48)	129	271%	
										<u> </u>					
Change in Net Assets	(49)	(84)	34	41%	(59)	9	16%	(49)	(84)	34	41%	(59)	9	16%	

Balance Sheet	Jan 2023 Jan 2022				
Summary (\$000)		% of		% of	Comments
	Actual	Total	Actual	Total	
		ASS	SETS		
Checking Account	74	1%	63	1%	
Sweep Account	364	4%	1,408	15%	
Money Market	100	1%	150	2%	
Operating Cash	538	6%	1,621	18%	
					Reflects \$40k in 2022 CADI and
Program Receivables	329	4%	282	3%	GRH Rate 2 back billing expected
Grants Receivable	383	4%	136	1%	to be collected and \$130k in
Contributions Receivable	215	2%	260	3%	HOPWA Mpls expected to be
Other Receivables	29	0%	29	0%	collected in February
Receivables	957	11%	708	8%	
Prepaid Expenses	129	1%	159	2%	
Deposits	-	0%	-	0%	
Prepaids & Deposits	129	1%	159	2%	
OPERATING ASSETS	1,623	18%	2,487	27%	
Land	170	2%	170	2%	
Land - Accum Dep'n	(67)	-1%	(64)	-1%	
Buildings	2,273	25%	2,025	22%	
Buildings - Accum Dep'n	(939)	-10%	(880)	-10%	
Furniture & Equipment	293	3%	278	3%	
Furniture & Equip - A/D	(255)	-3%	(228)	-2%	
Development in Progress	-	0%	53	1%	
Property & Equipment	1,474	16%	1,353	15%	
ST Investments	504	6%	-	0%	
MT Investments	1,479	17%	1,178	13%	
LT Investments	639	7%	1,015	11%	
Cash Investments	2,621	29%	2,193	24%	
HOPWA Note Receivable	1,100	12%	1,100	12%	
FHLB Note Receivable	1,147	13%	1,147	12%	
SHP Note Receivable	400	4%	400	4%	
Other LT Receivables	-	0%	-	0%	
Notes Receivable	2,647	30%	2,647	29%	

	Jan 2	023	Jan 2	022	
continued		% of		% of	Comments
	Actual	Total	Actual	Total	
Due From/(To) Partners	265	3%	224	2%	
Investments in Partners	325	4%	325	4%	
Partnership Investments	590	7%	549	6%	
OTHER ASSETS	7,332	82%	6,742	73%	
TOTAL ASSETS	8,955	100%	9,229	100%	
vs prior year	-3%				
	LIABIL	TIES	& NET A	ASSET	S
Accounts Payable	129	1%	85	1%	
Accrued Expenses	(63)	-1%	(6)	0%	
Payroll Accruals	267	3%	203	2%	
Payables & Accruals	333	4%	282	3%	
Interest-Bearing Debt	-	0%	-	0%	
Interest-Bearing Debt	-	0%	-	0%	
Deferred Grants	7	0%	38	0%	
Deferred Developer Fee	19	0%	19	0%	
Deferred Revenue	26	0%	57	1%	
TOTAL LIABILITIES	359	4%	339	4%	
Temporarily-Restricted	3,376	38%	3,438	37%	
Board-Restricted	1,201	13%	1,201	13%	
Restricted Net Assets	4,577	51%	4,639	50%	
Unrestricted	4,068	45%	4,310	47%	
Change in Net Assets-CY	(49)	-1%	(59)	-1%	
Unrestricted Net Assets	4,019	45%	4,251	46%	
TOTAL NET ASSETS	8,596	96%	8,891	96%	
LIABILITIES & NET ASSETS	8,955	100%	9,229	100%	