

Financial Summary February 2023

Unit Occupancy	Occu- pied*	Avail- able	% Filled
Supportive Housing	149	191	78%
Care Homes	12	12	100%
Scattered Sites	56	72	78%
Total Units	217	275	79%

^{*} monthly average (days occupied / days in the month)

Total residents at month-end: 223

F	Residents with unding Subsidies	Act- ual	Bud- get	% of Bdgt
	GRH Rate 1	115	146	79%
	Section 8	42	-	-
Rent	HOPWA	37	-	-
	MN Housing	14	-	-
	Shelter Plus Care	3	1	-
es	CADI	43	47	91%
Services	GRH Rate 2	96	98	98%
Se	HSS	4	6	67%

Key Financial Highlights

- Program income is \$9k more than budget in Feb. due to billing for service agreements related to prior months. Bloom Lake delayed opening is continuing to have an impact.
- Grant income is slightly above budget YTD (7%), but will be impacted during the year by the March termination of Hennepin County's Ryan White funding.
- Contribution income YTD is more than budget (12%), but there is no expectation for that to be the case for the year, rather the increase is timing related.
- Staffing costs were less than budget. Open positions continue to result in lowered staffing costs.
- Investments decreased by \$47k during the month to \$2,581k. Of the decrease, \$47k was due to unrealized losses, partially offsetting January's \$85k in unrealized gains.
- Back billing for 2022 CADI and GRH Rate 2 continues. Total outstanding as of February is \$31k, all of which is expected to be collected.
- For the year, Revenue and Operating Income are both projected to be significantly less than budgeted due to Bloom Lake's delayed opening and the termination of the HC Ryan White grant. Plans to address this shortfall are ongoing.

Balance Sheet

(\$000)

P&L Summary	February 2023 February 2023 YTD													
(\$000)	Actual less Actual Budget Budget				2022	Actua Last		Actual	Budget	Actual less Budget		2022	Actua Last	al less Year
	7100001	2		ger		2001		7100001	2	244	901			
Program Income	256	247	9	4%	215	41	19%	489	517	(29)	-6%	441	48	119
Grant Income	184	161	23	14%	100	84	84%	343	322	21	7%	202	142	709
Contributions	33	25	8	32%	38	(5)	-13%	52	46	6	12%	87	(35)	-40
Other Operating Income	10	4	6	155%	4	6	143%	15	7	7	97%	8	7	86
Total Revenue	482	437	45	10%	356	126	35%	898	893	5	1%	737	161	22
					į									
Salaries & Benefits	373	404	(31)	-8%	292	81	28%	791	808	(16)	-2%	575	216	38
Program Expenses	63	57	6	11%	46	17	37%	122	114	8	7%	99	23	23
Professional Services	31	30	1	4%	13	18	132%	66	60	5	9%	36	29	80
General & Administrative	10	16	(6)	-35%	14	(4)	-26%	31	42	(12)	-28%	28	3	9
Facility Operations	22	16	7	42%	14	8	61%	35	31	4	12%	25	10	389
Total Expenses	500	523	(23)	-4%	379	120	32%	1,044	1,055	(11)	-1%	764	280	379
Operating Income	(18)	(86)	68	79%	(23)	5	23%	(146)	(163)	16	10%	(27)	(119)	-440
Investment Gain/(Loss)	(47)		(47)	n/a	(25)	(22)	-88%	35		35	- /-	(72)	107	148
Depr/Other Non-Op	(47)	- (7)	. ,	n/a 2%	(25) (7)	(22)	-88% 2%	(14)	- (14)		n/a 3%	(72) (14)		3
Depi/Other Non-Op	(7)	(7)	U	270	(7)	U	270	(14)	(14)	U	3%	(14)		3
Change in Net Assets	(72)	(93)	22	23%	(55)	(16)	-30%	(125)	(177)	52	29%	(114)	(11)	-10
Program Income: CADI, GRH, HSS, tenant rent and other related.					Year-End Projection:			5,929	6,244	(315)	-5%	5,411	518	10
	Income: Gov't and other funding for a specific purpose. putions: Unrestricted individual and institutional gifts.							(375)	(252)		-5% -49%	(154)		-143

	Actual	Total	Actual	Total
Operating Cash	442	5%	1,576	17%
Receivables	1,072	12%	770	8%
Prepaids & Deposits	110	1%	152	2%
Operating Assets	1,623	18%	2,497	27%
Property & Equipment	1,473	16%	1,346	15%
Investments (Schwab)	2,581	29%	2,168	24%
Notes Receivable	2,647	29%	2,647	29%
Partnership Investments	663	7%	560	6%
Other Assets	7,364	82%	6,721	73%
Total Assets	8,987	100%	9,218	100%
Payables & Accruals	542	6%	325	4%
Interest-Bearing Debt	-	0%	-	0%
Deferred Revenue	22	0%	58	1%
Total Liabilities	564	6%	383	4%
Restricted Net Assets	4,354	48%	4,402	48%
Unrestricted Net Assets	4,069	45%	4,433	48%
Total Net Assets	8,423	94%	8,835	96%
				
Liabilities & Net Assets	8,987	100%	9,218	100%
	·		•	•

Feb 2023

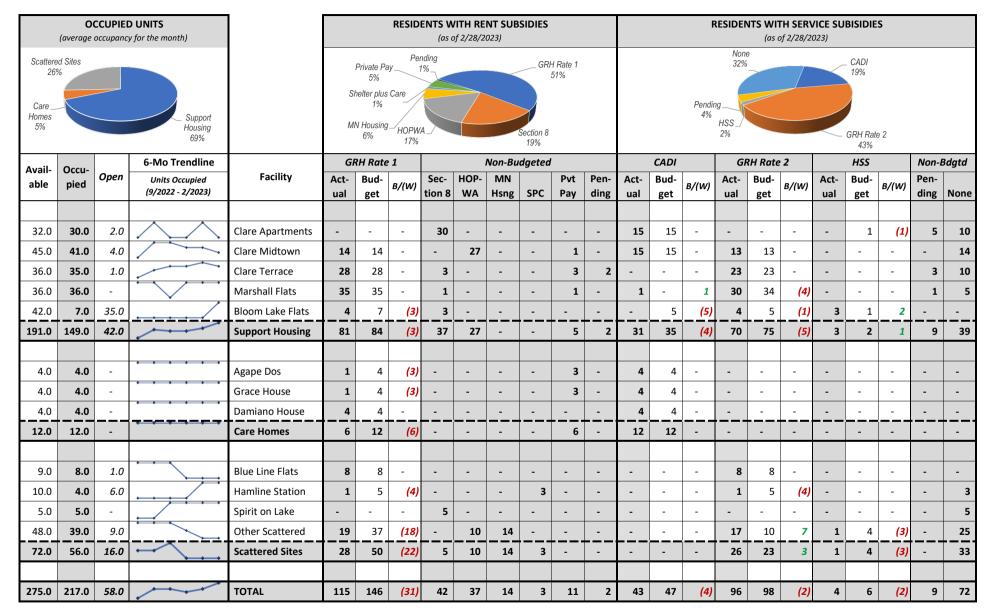
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Feb 2022

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Total Residents at 2/28/2023: 223

Data is current as of 3/9/2023 11:01 AM

Resident Counts (01-2023).xlsm [Summary] 3/10/2023

P&L Summary			Febr	uary 202	23			February 2023 YTD							
(\$000)	Actual	Budget	Actua: Budg		2022	Actua Last		Actual	Budget	Actua Bud		2022	Actua Last \		Comments
								-							
CADI Income	196	176	20	11%	158	38	24%	371	371	(1)	0%	327	43	13%	
Rent Income	17	21	(4)	-19%	16	1	6%	35	42	(7)	-17%	32	3	10%	
Housing Support (GRH2)	34	41	(7)	-17%	36	(1)	-4%	70	87	(17)	-20%	72	(2)		CADI income increased due to finalization
Housing Support Admin Fee	6	7	(2)	-23%	4	1	27%	11	15	(4)	-27%	9	2		of expired service agreements.
Housing Stabilization	-	1	(1)	-100%	-	-	n/a	-	2	٠,	-100%	-	-	n/a	
Other Program Income	2	-	2	n/a	-	2	n/a 100/	2	-	2	n/a	-	2	n/a	
Program Income	256	247	9	4%	215	41	19%	489	517	(29)	-6%	441	48	11%	
HOPWA Grants	20	E 7	(10)	220/	45	(6)	1.40/	00	112	(45)	120/	0.5	4	40/	
DHS Grants	38	57 57	(18)	-32%	45 10	(6)	-14%	99	113	(15)	-13%	95 20	4	4% 295%	HOPWA grants reflects catch up of January
	93	57 10	36	64%	19 16	74	395%	148	113	35	31%	38	111	295% 6%	HOPWA rents passed through to LPs. DHS
MN Housing Grants	17	18	(1)	-7%	16	1	7%	36	36	(1)	-2%	34	2		grants represents a one-time increase due
Hennepin County Grants	19	17	2	9%	9	10	119%	27	35	(7)	-22%	15	12	77%	to identification of costs incurred in prior
Minneapolis Grants	9	8	2	22%	12	(3)	-25%	18	15	3	22%	20	(2)	-9%	periods reimbursed in February.
Non-Government Grants	8	5 161	3 23	63% 14%	- 100	8 84	n/a	15 343	10 322	5 21	57% 7%	202	15	n/a 70 %	
Grant Income	184	101	23	14%	100	<i>6</i> 4	84%	343	322	21	170	202	142	70%	
Foundation/Corporate Gifts	9	_	9	n/a	25	(16)	-66%	16	_	16	n/a	50	(34)	-68%	
Individual Gifts	8	8	1	7%	23 8	0	4%	19	14	5	38%	16	(34)	23%	
Sponsorships & Events	16	18	(1)	-7%	5	11	226%	16	32	(16)	-48%	21	(5)	-22%	
Contributions	33	25	8	32%	38	(5)	-13%	52	46	(10)	12%	87	(35)	-40%	
				32/0		(5)	10/0				12/0		(00)	40/0	
Management Fees	3	3	(0)	0%	3	0	3%	7	7	(0)	0%	7	0	3%	
Developer Fees	-	-	- '	n/a	-	-	n/a	-	-	- '	n/a	-	-	n/a	
Operating Interest Income	6	0	6	nm	1	6	nm	8	1	7	nm	1	7	nm	
Other Operating Income	10	4	6	155%	4	6	143%	15	7	7	97%	8	7	86%	
Total Revenue	482	437	45	10%	356	126	35%	898	893	5	1%	737	161	22%	
Wages Expense	313	335	(21)	-6%	243	71	29%	650	669	(19)	-3%	477	174	36%	
Payroll Taxes	21	25	(4)	-17%	18	3	16%	48	50	(2)	-4%	35	13	37%	
Medical/Dental Insurance	28	27	1	3%	19	9	47%	54	54	0	0%	39	14	36%	
Disability Insurance	-	3	(3)	-100%	5	(5)	-100%	4	7	(3)	-45%	7	(4)	-49%	
Workers' Compensation	4	4	0	9%	2	2	106%	11	8	3	32%	5	5	104%	
403(b) Match	7	9	(2)	-25%	6	1	9%	25	18	7	37%	12	14		Continued open positions resulted in lower
Employee Recognition	-	1		-100%	-	-	n/a		2	<u> i-i-</u>	-100%		-		than budgeted wage expense.
Salaries & Benefits	373	404	(31)	-8%	292	81	28%	791	808	(16)	-2%	<i>575</i>	216	38%	
A northwort Loos -	20	44	(2)	70/	20	•	2004	75		/71	00/	C4	4.4	2201	
Apartment Leases	38	41	(3)	-7%	30 2	8	26%	75 13	82	(7)	-9%	61	14	23%	
Food Expense Household Supplies	7	7	(0)	-1%	3	3 12	100%	13 17	14		-3% 136%	10	4	38%	
	13	4	9 (0)	247%	1	12	nm -6%		7			4		316%	
Medical Supplies	2	2	(0)	-25%	2	(0)	-6%	4	4	(0)	-12%	4	(0)	-5%	

P&L Summary			February 202	23			February 2023 YTD							_	
(\$000)	Actual	Budget	Actual less Budget	2022	Actua Last		Actual	Budget	Actua Bud		2022	Actua Last	al less Year	Comments	
			4-1	_	4-1			_			_				
Resident Activities	0	0	(0) -36%	5	(5)	-94%	3	1	2	163%	5	(2)	-48%		
Resident Transportation	0	1	(1) -74%	0	0	25%	1	3	(2)	-60%	0	1	286%		
Staff Training	3	1	1 105%	1	2	196%	8	3	5	192%	3	6	205%		
Substitute Caregivers	-	-	- n/a	-	-	n/a	0	-	0	n/a	0	0	218%		
Other Program Expense	-	-	- n/a	3	(3)	-100%	-	-	-	n/a	12	(12)	-100%		
Program Expenses	63	57	6 11%	46	17	37%	122	114	8	7%	99	23	23%		
D 11: D 1 ::			,			,				,			,		
Public Relations	-	-	- n/a	-	- (6)	n/a	-	-	-	n/a	-	-	n/a		
Human Resources	2	2	1 50%	8	(6)	-73%	6	3	3	96%	20	(14)	-71%		
Information Technology	8	7	1 10%	3	5	132%	19	15	4	27%	9	9	101%		
Finance & Accounting	/	7	1 13%	-	7	n/a	15	13	2	15%	-	15	n/a		
Legal	-	0	(0) -100%	-	-	n/a	-	1		-100%	-	-	n/a		
Government Affairs	2	2	0 10%	-	2	n/a	4	4	0	5%	2	2	110%		
Other Consulting	11	12	(1) -10%	2	9	nm	22	25	(3)	-13%	5	17	353%		
Professional Services	31	30	1 4%	13	18	132%	66	60	5	9%	36	29	80%		
Cumpling	2	11	(7) 710/	10	(7)	C00/	0	17	(0)	400/	12	(4)	220/		
Supplies	3	11	(7) -71%	10	(7)	-69%	9	17	(8)	-49%	13	(4)	-33%		
Dues & Subscriptions	3	0	3 nm	1	2	306%	6	10	(4)	-39%	4	2	44%		
Meeting Expense	0	0	(0) -37%	0	(0)	-25%	1	1	(0)	-6%	1	(1)	-39%		
Postage & Shipping	0	0	(0) -17%	0	0	15%	0	0	(0)	-39%	0	0	53%		
Staff Recruiting	U	1	(0) -29%	-	0	n/a	1	1	(1)	-54%	-	1	n/a		
Printing & Copying	-	0	(0) -100%	-	-	n/a	0	0	(0)	-57%	-	0	n/a		
Workshops & Conferences	0	-	0 n/a	-	0	n/a	0	-	0	n/a	-	0	n/a		
Travel	0	-	0 n/a	-	0	n/a	0	-	0	n/a	-	0	n/a		
Auto Expense	1	1	0 39%	0	1	292%	2	1	0	38%	0	1	278%		
Equipment Rental	1	1	(1) -48%	1	(1)	-48%	1	2	(1)	-60%	2	(2)	-63%		
Licenses & Permits		1	(1) -100%	0	(0)	-100%	4	7	` '	-47%	3		0%		
Bank Fees	1	1	(0) -32%	1	(0)	-22%	6	2	4	235%	2	4	268%		
D&O Liability Insurance	1	0	1 149%	0	1	157%	1	1	1	120%	1	1	126%		
Miscellaneous Expense	-	-	- n/a	0	(0)	-100%	-	-	-	n/a	1	(1)	-100%		
Administrative Allocation	-	-	- n/a	-	-	n/a	0	-	0	n/a	-	0	n/a		
General & Administrative	10	16	(6) -35%	14	(4)	-26%	31	42	(12)	-28%	28	3	9%	C	
Likiliki as Esmana		_	(2)		(0)	4001	_	40	(6)	4001	4.0	(4)		Several months of billing from new	
Utilities Expense	4	7	(3) -44%	6	(3)	-40%	7	13	(6)	-48%	10	(4)		internet provider for the Admin office led	
Telephone & Cable	13	3	9 263%	2		422%	18	7		156%	5			to over budget in current month, which is a one-time timing issue.	
Building Repair & Maint	5	2	3 168%	2	3	157%	8	3	4	124%	3	4		one-time timing issue.	
Damage Claims	-	-	- n/a	-	- (=)	n/a	-	-	- (=)	n/a		-	n/a		
Property/Liability Insurance	1	4	(3) -69%	3	(2)	-65%	3	8	(5)	-66%	7	(4)	-62%		
Property Taxes	-	-	- n/a	-	-	n/a	-	-	-	n/a	-	-	n/a		
Interest Allowance			- n/a	-	-	n/a			-	n/a	-	-	n/a		
Facility Operations	22	16	7 42%	14	8	61%	35	31	4	12%	25	10	38%		

P&L Summary		February 2023								Febru	ary 2023				
(\$000)	Actual	Budget	Actual Budg		2022	Actua Last \		Actual	Budget	Actu Bud	al less Iget	2022		al less Year	Comments
Total Expenses	500	523	(23)	-4%	379	120	32%	1,044	1,055	(11)	-1%	764	280	37 %	
Operating Income/(Loss)	(18)	(86)	68	79%	(23)	5	23%	(146)	(163)	16	10%	(27)	(119)	-440%	
Investment Gain/(Loss)	(47)	-	(47)	n/a	(25)	(22)	-88%	35	-	35	n/a	(72)	107	148%	
Depreciation Expense	(7)	(7)	0	2%	(7)	0	2%	(14)	(14)	0	3%	(14)	0	3%	
Other Non-Operating	-	-	-	n/a	-	-	n/a	-	-	-	n/a	-	-	n/a	
Non-Operating Inc/(Loss)	(54)	(7)	(46)	nm	(32)	(22)	-67%	21	(14)	35	245%	(87)	108	124%	
Change in Net Assets	(72)	(93)	22	23%	(55)		-30%	(125)	(177)	52	29%	(114)	(11)	-10%	

Balance Sheet	Feb 2	023	Feb 2	022	
Summary (\$000)		% of		% of	Comments
	Actual	Total	Actual	Total	
Charling Assount	2	00/	17	0%	Bremer Sweep and Money Market
Checking Account	339	0% 4%			account to be combined in March
Sweep Account Money Market	100	4% 1%	1,409 150	15%	for ease of operations and
	442	1% 5%		2% 17%	interest rate benefits.
Operating Cash	442	5/6	1,576	17/6	
Program Receivables	308	3%	279	3%	Reflects \$31k in 2022 CADI and
Grants Receivable	513	5% 6%	181	2%	
Contributions Receivable	251	3%	255	3%	to be collected and \$145k in
	231	0%	54		HOPWA Mpls expected to be
Other Receivables	1,072			1% 8%	collected in March
Receivables	1,072	12%	770	8%	
Prepaid Expenses	110	1%	152	2%	
Deposits	110	0%	132	0%	
Prepaids & Deposits	110	1%	152	2%	
Trepulus & Deposits		1/6	132	2/0	
OPERATING ASSETS	1,623	18%	2,497	27%	
Land	170	2%	170	2%	
Land - Accum Dep'n	(68)	-1%	(64)	-1%	
Buildings	2,273	25%	2,025	22%	
Buildings - Accum Dep'n	(944)	-11%	(888)	-10%	
Furniture & Equipment	299	3%	278	3%	
Furniture & Equip - A/D	(257)	-3%	(228)	-2%	
Development in Progress	-	0%	53	1%	
Property & Equipment	1,473	16%	1,346	15%	
ST Investments	504	6%	-	0%	
MT Investments	1,443	16%	1,161	13%	
LT Investments	634	7%	1,007	11%	
Investments (Schwab)	2,581	29%	2,168	24%	
HOPWA Note Receivable	1,100	12%	1,100	12%	
FHLB Note Receivable	1,147	13%	1,147	12%	
SHP Note Receivable	400	4%	400	4%	
Other LT Receivables	-	0%	-	0%	
Notes Receivable	2,647	29%	2,647	29%	

	Feb 2	023	Feb 2	022	
continued		% of		% of	Comments
	Actual	Total	Actual	Total	
Due From/(To) Partners	338	4%	234	3%	
Investments in Partners	325	4%	325	4%	
Partnership Investments	663	7%	560	6%	
OTHER ASSETS	7,364	82%	6,721	73%	
TOTAL ASSETS	8,987	100%	9,218	100%	
vs prior year	-3%				
	LIABIL	TIES	& NET A	ASSET	S
Accounts Payable	202	2%	70	1%	
Accrued Expenses	51	1%	45	0%	
Payroll Accruals	290	3%	210	2%	
Payables & Accruals	542	6%	325	4%	
Interest-Bearing Debt		0%		0%	
Interest-Bearing Debt		0%		0%	
Deferred Create	2	00/	20	00/	
Deferred Grants Deferred Developer Fee	3 19	0% 0%	39 19	0% 0%	
Deferred Revenue	22	0% 0 %	58	1%	
Dejetted Neverlae		0%	38	1/6	
TOTAL LIABILITIES	564	6%	383	4%	
Temporarily-Restricted	3,155	35%	3,203	35%	Temp: \$2.8M (forgivable debt) +
Board-Restricted	1,199	13%	1,199	13%	\$0.3M (pledges/other) Board: \$0.9M (2017 bequest) +
Restricted Net Assets	4,354	48%	4,402	48%	\$0.3M (developer fee balance)
Unrestricted	4,194	47%	4,547	49%	
Change in Net Assets-CY	(125)	-1%	(114)	-1%	
Unrestricted Net Assets	4,069	45%	4,433	48%	
TOTAL NET ASSETS	8,423	94%	8,835	96%	
LIABILITIES & NET ASSETS	8,987	100%	9,218	100%	