



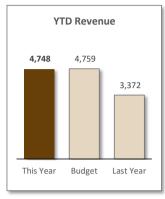
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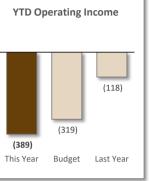
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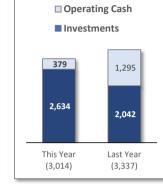
clare housing

Financial Dashboard August 2023

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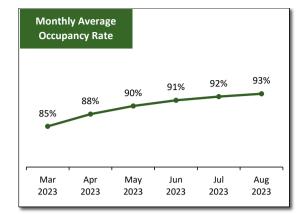




Key Financial Highlights • August Program Income is above budget due to finalization of outstanding GRH Rate 2 agreements allowing for back-billing in August. • Grant Income is below budget for Aug. due to known loss of HC Clare Digs grant. New HOPWA and back fill of DHS NMCM in September to ensure ahead of budget going forward. • Contributions were below budget for month, but this is largely timing-related. The projected annual total remains on budget. Professional services above budget for the month and YTD are attributable to increased IT costs. Staff is reviewing contracts in search of cost reductions. • Program expenses exceed budget primarily due to the accounting change in the recognizing HOPWA expenses which were previously netted against revenue. • Investments decreased by \$18k during the month to \$2,634k, which included \$24k in unrealized losses. Total gain for the year is \$156k. • For the year, Revenue and Operating Income are both projected to be significantly less than budgeted due to Bloom Lake's delayed opening and the termination of the HC Ryan White grant. Plans to address this shortfall are ongoing.

P&L Summary			Au	gust 202	23					Augus	st 2023	YTD		
(\$000)			Actua	al less		Actua	l less			Actua	l less		Actua	al less
(+)	Actual	Budget	Bud	lget	2022	Last	Last Year		Budget	Budget		2022	Last Year	
Program Income	426	420	6	1%	233	194	83%	2,987	3,071	(84)	-3%	1,877	1,110	59%
Grant Income	140	150	(10)	-7%	125	15	12%	1,201	1,209	(8)	-1%	1,062	139	13%
Contributions	32	39	(7)	-17%	45	(12)	-27%	530	426	104	24%	403	127	32%
Other Operating Income	4	4	(0)	-2%	4	(0)	-2%	30	52	(23)	-43%	30	(0)	-1%
Total Revenue	602	613	(10)	-2%	406	196	48%	4,748	4,759	(11)	0%	3,372	1,376	41%
Salaries & Benefits	413	417	(A)	-1%	333	80	24%	2 274	2 200	(22)	-1%	2 5 2 9	737	29%
Program Expenses	413 157	417 149	(4) 8	-1% 5%	56 S	80 101	24% 182%	3,274 1.344	3,296 1,264	(22) 80	-1% 6%	2,538 428	737 916	29% 214%
Professional Services	34	27	0 7	26%	63	(29)	-46%	273	240	33	14%	428 294	(21)	-7%
General & Administrative	2	10	(8)	-80%	23	(23)	-40%	129	136	(7)	-5%	124	(21)	-778
Facility Operations	20	20	0	0%	23 18	2	13%	123	130	(25)	-18%	106	12	11%
Total Expenses	626	623	3	0%	492	134	27%	5,137	5,078	59	1%	3,490	1,647	47%
Operating Income	(24)	(11)	(13)	-126%	(87)	63	72%	(389)	(319)	(71)	-22%	(118)	(272)	-23 1%
Investment Gain/(Loss)	(18)	_	(18)	n/a	(44)	26	59%	156	_	156	n/a	(197)	353	179%
Depr/Other Non-Op	(13)	(7)	1 - 7	10%	(44)	20	10%	(54)	(58)		6%	(157)	3	6%
	(0)	(7)	-	10/0	(7)	-	10/0	(34)	(50)	3	070	(50)	5	070
Change in Net Assets	(48)	(18)	(31)	-172%	(138)	89	65%	(288)	(376)	89	24%	(373)	85	23%
Program Income : CADI, GRH, Grant Income: Gov't and othe		, ,			Year-End I Revenue		on:	7,100	7.069	31	0%	5,575	1.525	27%
	<i>ibutions</i> : Unrestricted individual and institutional gifts.				-	20	(300)	(252)		-19%	(139)	1,525 (161)	-116%	
				Operating Income			(300)	(252)	(40)	-13/0	(139)	(101)	-110%	

Balance Sheet	Aug 2	023	Aug 2	2022		
(\$000)		% of		% of		
(\$666)	Actual	Total	Actual	Total		
Operating Cash	379	4%	1,295	14%		
Receivables	883	10%	922	10%		
Prepaids & Deposits	104	1%	112	1%		
Operating Assets	1,366	16%	2,328	26%		
Property & Equipment	1,433	16%	1,394	15%		
Investments (Schwab)	2,634	30%	2,042	23%		
Notes Receivable	2,647	30%	2,647	29%		
Partnership Investments	606	7%	650	7%		
Other Assets	7,321	84%	6,733	74%		
Total Assets	8,687	100%	9,061	100%		
			405	50/		
Payables & Accruals	334	4%	485	5%		
Interest-Bearing Debt	-	0%	-	0%		
Deferred Revenue	21	0%	50	1%		
Total Liabilities	354	4%	535	6%		
Restricted Net Assets	3,121	36%	3,153	35%		
Unrestricted Net Assets	5,212	60%	5,373	59%		
Total Net Assets	8,333	96%	8,526	94%		
Liabilities & Net Assets	8,687	100%	9,061	100%		



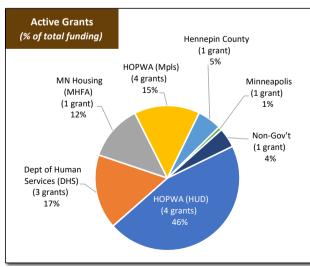
		Invested Funds										
	Investment Matrix (\$000)	Short- Term	Mid- Term	Long- Term	ESG Fund	Total	Target					
ds	New Construction	250	750	-	-	1,000	1,000					
Funds	Strategic Initiatives	75	278	160	-	513	500					
ated	Sustainability	89	-	233	799	1,121	1,100					
Designated	Total	414	1,028	393	799	2,634	2,600					
De	Target	400	1,000	400	800	2,600						



Financial Dashboard August 2023

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	Top 10 Active Grants (\$000)	Current Year's Funding	Contract End Date		Contract Year's Spending To-Date	Funds Remain- ing	2023 YTD Revenue
1	HUD Midtown	994	Jun 2026	83	8%	911	83
2	MN Housing HTF	426	Sep 2023	419	98%	7	137
3	HUD Clare Apartments	421	Feb 2024	351	83%	70	94
4	Non-Medical Case Management	316	Jun 2024	51	16%	265	51
5	HOPWA TBRA	243	Jul 2024	226	93%	17	130
6	Housing Assistance Services - Part A	184	Feb 2024	36	20%	148	36
7	Mental Health (Medica, Target, Allina)	150	n/a	123	82%	27	1
8	Medical Case Management	130	Jun 2024	24	19%	106	24
9	Provider Capacity - Round 2	125	Mar 2024	25	20%	99	25
10	HUD Covid - Clare Midtown	106	Feb 2024	106	100%	-	21
		· ·			All Other	Grants	599





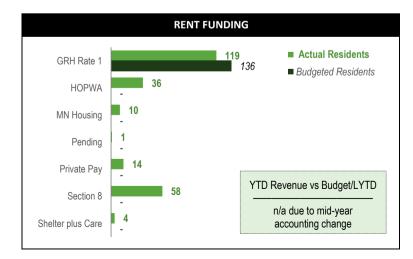
YTD Grant Revenue

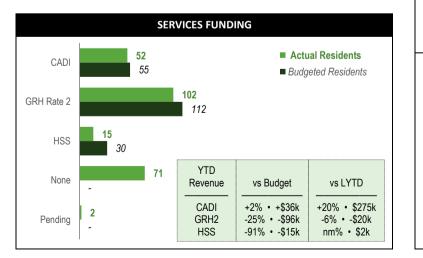
Residents at Month-End 242 240 238 234 230 226 Mar Apr May Jun Jul Aug 2023 2023 2023 2023 2023 2023

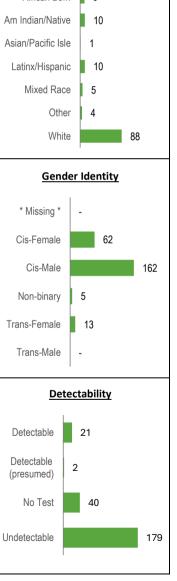
	Residents with Funding Subsidies	Actual	Budget	% of Budget
	GRH Rate 1	119	136	88%
	HOPWA	36		
	MN Housing	10		
Rent	Pending	1		
	Private Pay	14		
	Section 8	58		
	Shelter plus Care	4		
	CADI	52	55	95%
s	GRH Rate 2	102	112	91%
Services	HSS	15	30	50%
Se	None	71		
	Pending	2		

1,201

		JPANCY				RI		NTS			KEY DEMOGRAPHICS		
Units Avail- able	August Average Occupancy	6-Month Trendline	Board Summary August 2023	Residents at 7/31/2023	Admits/ Transfers In	Discharges/ Transfers Out	Residents at 8/31/2023	6-Month Trendline	Residents at 8/31/2022	This Year vs Last Year		/21/2023) Race	
				.,,							-		
42	85%		Bloom Lake Flats	33	4	(1)	36		-	36	* Missing *	2	
32	93%		Clare Apartments	30	1	(1)	30		30	-	Afr-Amer/Black	113	
45	93%		Clare Midtown	43	1	(2)	42		43	(1)	African Born	9	
36	98%		Clare Terrace	34	1	-	35	$\sim \sim \sim$	32	3	A sector d'a se (NTa Casa		
36	94%		Marshall Flats	33	1	-	34		36	(2)	Am Indian/Native	10	
191	92%		Support Housing	173	8	(4)	177		141	36	Asian/Pacific Isle	1	
											Latinx/Hispanic	10	
4	88%		Agape Dos	3	1	-	4		4	-	Mixed Race	5	
4	75%		Damiano House	3	-	-	3		4	(1)	IVIIXED Race	5	
4	100%	* * * * * *	Grace House	4	-	-	4	* * * * * *	4	-	Other	4	
12	88%		Care Homes	10	1	0	11	\sim	12	(1)	White	88	
		• • • • • • • • • • • • • • • • • • •						•				I	
16	100%		GRH Scattered Site	16	-	-	16		18	(2)	Gende	r Identity	
9	89%		Blue Line Flats	8	-	-	8		8	-		<u> </u>	
4	100%		Hamline Station	4	-	-	4		3	1	* Missing *	_	
12	100%		HOPWA Scattered Site	11	-	-	11		11	-	iniconig		
11	100%		Project Cornerstone	11	-	(1)	10		17	(7)	Cis-Female	62	
5	100%	• • • • • •	Spirit on Lake	5	-	-	5	* * * * * *	4	1			
57	98%		Scattered Sites	55	0	(1)	54		61	(7)	Cis-Male	162	
											Non-binary	5	
260	93%		Total Clare Housing	238	9	(5)	242		214	28			







P&L Summary	August 2023						August 2023 YTD								
(\$000)	Actual	Budget	Actua Budg		2022	Actua Last 1		Actual	Budget	Actua Bud		2022	Actua Last \		Comments
CADI Income	230	222	8	3%	171	58	34%	1,650	1,613	36	2%	1,375	275	20%	
Rent Income	25	21	4	19%	16	9	61%	178	169	9	5%	127	51	40%	GRH Rate 2 revenue for August is slightly
Housing Support (GRH1)	112	112	-	0%	-	112	n/a	799	799	-	0%	-	799	n/a	above budget due to catch-up billings
Housing Support (GRH2)	53	52	1	2%	41	12	30%	295	391	(96)	-25%	315	(20)	-6%	completed in current month. Expected to
Housing Support Admin Fee	6	8	(2)	-30%	5	1	17%	43	61	(18)	-30%	36	7	19%	be back to below budget going forward.
Housing Stabilization (HSS)	0	4	(4)	-94%	-	0	n/a	2	16	(15)	-91%	-	2	n/a	
Other Program Income	-	-	-	n/a	-	-	n/a	21	21	-	0%	24	(3)	-12%	
Program Income	426	420	6	1%	233	194	83%	2,987	3,071	(84)	- 3%	1,877	1,110	59%	
HOPWA Grants	69	57	13	23%	54	16	29%	547	453	94	21%	429	118	27%	HOPWA grants above budget offset by
DHS Grants	46	44	1	3%	27	19	68%	407	380	27	7%	196	210	107%	increased apartment leases due to
MN Housing Grants	16	18	(3)	-14%	21	(6)	-27%	137	146	(9)	-6%	154	(17)	-11%	recognition change. Non-government
Hennepin County Grants	9	17	(8)	-48%	8	1	11%	59	139	(80)	-58%	91	(32)	-35%	grants and HC grants will continue to be
Minneapolis Grants	_	-	-	n/a	14	(14)	-100%	51	38	13	36%	192	(141)	-74%	below budget.
Non-Government Grants	_	13	(13)	-100%	-	-	n/a	1	55	(54)	-98%		1	n/a	
Grant Income	140	150	(10)	-7%	125	15	12%	1,201	1,209	(8)	-1%	1,062	139	13%	
										(-7					
Foundation/Corporate Gifts	-	-	-	n/a	6	(6)	-100%	240	204	36	18%	190	49	26%	
Individual Gifts	25	20	5	27%	21	5	23%	190	101	89	89%	88	102	115%	Variances are largely timing-related;
Sponsorships & Events	7	19	(12)	-63%	18	(11)	-60%	100	121	(21)	-18%	124	(24)	-20%	projected annual totals remain on budget.
Contributions	32	39	(7)	-17%	45	(12)	-27%	530	426	104	24%	403	127	32%	
Management Fees	3	3	(0)	0%	3	0	3%	27	27	(0)	0%	26	1	3%	
Developer Fees	-	-	-	n/a	-	-	n/a	-	23	(23)	-100%	-	-	n/a	
Operating Interest Income	0	0	<u>(0)</u>	-19%	0	(0)	-41%	3	3	<u>(0)</u>	-2%	4	(1)	-27%	
Other Operating Income	4	4	(0)	- 2%	4	(0)	- 2%	30	52	(23)	- 43%	30	(0)	-1%	
Total Revenue	602	613	(10)	-2%	406	196	48%	4,748	4,759	(11)	0%	3,372	1,376	41%	
			()					.,		(/		-,			
Wages Expense	340	346	(6)	-2%	272	68	25%	2,678	2,732	(54)	-2%	2,111	567	27%	
Payroll Taxes	25	26	(1)	-5%	21	3	14%	206	204	2	1%	156	50	32%	
Medical/Dental Insurance	27	28	(0)	-2%	19	8	42%	241	219	22	10%	160	81	51%	
Disability Insurance	9	3	5	153%	2	6	252%	35	27	8	30%	23	13	55%	
Workers' Compensation	4	4	0	5%	3	2	62%	37	33	4	12%	25	12	47%	
403(b) Match	8	10	(2)	-21%	15	(8)	-51%	75	75	0	0%	59	17	29%	
Employee Recognition	1	1	0	41%	0	1	328%	2	7	(4)	-66%	5	(2)	-51%	
Salaries & Benefits	413	417	(4)	-1%	333	80	24%	3,274	3,296	(22)	-1%	2,538	737	29%	
Apartment Leases	120	112	8	8%	38		213%	985	925	60	6%	297		232%	
Food Expense	23	23		-1%	4		491%	228	231		-1%	43		424%	
Household Supplies	9	8	2	20%	2	8	488%	77	61	16	26%	17	61	368%	To provide areator transparancy LIODIA/A

P&L Summary	August 2023						August 2023 YTD							
(\$000)	Actual	Budget	Actual less Budget	2022	Actua Last \		Actual	Budget	Actua Buda		2022	Actua Last \		Comments
			5							,				το ριονίαε γτεατεί τταπερατεπική, πογ γνα
Medical Supplies	2	2	(0) -2%	3	(1)	-40%	16	16	(0)	-3%	14	2	15%	expenses from April forward are booked to
Resident Activities	-	0	(0) -100%	2	(2)	-100%	10	4	6	166%	17	(7)	-41%	Apartment Lease Expense rather than
Resident Transportation	1	3	(1) -44%	0	1	371%	10	15	(5)	-34%	2	8	394%	netted against HOPWA Grant Revenue.
Staff Training	1	1	(0) -12%	3	(2)	-64%	17	11	6	55%	14	3	22%	
Substitute Caregivers	-	-	- n/a	1	(1)	-100%	0	-	0	n/a	1	(1)	-60%	
Other Program Expense	-	-	- n/a	2	(2)	-100%	-	-	-	n/a	22	(22)	-100%	
Program Expenses	157	149	8 5%	56	101	182%	1,344	1,264	80	<mark>6%</mark>	428	916	214%	
						,				,		-		
Public Relations	0	-	0 n/a		0	n/a	0	-	0	n/a	0	0	378%	
Human Resources	3	2	1 80%	4	(2)	-39%	16	12	4	35%	58	(42)	-72%	IT cost overage in month relates to
Information Technology	14	8	5 66%	20	(6)	-31%	91	61	30	49%	80	12	15%	unbudgeted firewall replacement at Clare
Finance & Accounting	6	7	(0) -2%	19	(13)	-67%	65	80	(15)	-19%	63	2	3%	Terrace.
Legal	-	0	(0) -100%	-	-	n/a	-	2		-100%	0	(0)	-100%	
Government Affairs	2	2		2		10%	20	17		21%	17	4	21%	
Other Consulting	9	8	0 3%	17	(8)	-49%	80	67	12	18%	76	3	4%	
Professional Services	34	27	7 26%	63	(29)	-46%	273	240	33	14%	294	(21)	-7%	
	(1)	_	(2) 4700	10	(24)	1210	22	70	(27)	5000	60	(27)	4504	
Supplies	(4)	5	(8) -179%	18	(21)	-121%	33	70	(37)	-53%	60 12	(27)	-45%	
Dues & Subscriptions	1	0		0	1	440%	21	13	8	60%	12	9	76%	
Meeting Expense	0	0	(0) -10%	1	(1)	-67%	4	3	0	14%	4	(0)	-11%	
Postage & Shipping	0	0	(-)	1	(1)	-93%	2	2		-6%	2	(0)	-9%	
Staff Recruiting	-	0	(0) -100%	- (0)	-	n/a	1	3		-81%	2	(1)	-68%	
Printing & Copying	-	0	(0) -100%	(0)		100%	2	2		-16%	3	(1)	-30%	Negative \$4k in supplies can be attributed
Workshops & Conferences	0 0	-	0 n/a		(0)	-56%	2	3 5	(1)	-32%	1	1	56%	to \$5k in fundraising supplies that was
Travel	0	-	0 n/a		(1)	-81%	12		7	142%	4	9	238%	over-accrued in July and reversed in
Auto Expense	-	1	(0) -31%	-	0	n/a	7	5	2	38%	4 7	3	70%	August.
Equipment Rental Licenses & Permits	1 0	1	(0) -33%	- 0	1 0	n/a	3	9	(6) 5	-66%		(4)	-57% 9%	
	1	1	(0) -43%	-		67%	17	12		43%	15	1		
Bank Fees D&O Liability Insurance	1 1	1 0	0 7% 1 149%	1	0 1	43% 157%	20 6	7 3	13 4	180% 142%	6 3	14 4	225% 149%	
Miscellaneous Expense	T	0		-	(0)	-100%	0	3	4		5 2	4 (2)	-100%	
Administrative Allocation	- 0	- 0	- n/a - 0%	0	(0) 0		- 0	- 0	-	n/a 0%	2	(2) 0	-100% n/a	
General & Administrative	2	0 10	- 0% (8) -80%	- 23	(21)	n/a - 91%	129	136	(7)	- 5%	- 124	4	3%	
	2	10	(8) -80%	25	(21)	-91%	129	150	(/)	-3%	124	4	3%	
Utilities Expense	8	11	(4) -32%	9	(1)	-16%	38	69	(32)	-46%	40	(2)	C 0/	\$6k over budget in telephone and cable is
Telephone & Cable	8 10	11 3			(1) 6	-16% 181%		69 28	(32) 20	-46% 71%	40 22	(2) 25		56K over budget in telephone and cable is attributable to several months of internet
Building Repair & Maint	10	3	6 174% 0 6%	3	6 1	181% 48%	48 21	28 14	20 8	71% 55%	13	25 8		attributable to several months of internet expenses at the admin office not previously
	2	2					-	14	ک ۔		-	- 8		being captured. Staff is reviewing overall
Damage Claims Property/Liability Insurance	- 1	-	- n/a		- (2)	n/a 72%	- 9	- 20		n/a	- 29		n/a -67%	telephone and cable expenses to look for
Property/Liability Insurance Property Taxes	T	4	(3) -69%		(3)	-72%		30 1	(21)	-69% -34%		(19)	-67% -19%	cost savings.
Property Taxes	-	-	- n/a		-	n/a	1	1	(0)		1	(0)		coor carringsi
Interest Allowance	-	-	- n/a	-	-	n/a	-	-	-	n/a	-	-	n/a	LI

P&L Summary			Aug	gust 202	3					Augu	st 2023 \				
(\$000)	Actual	Budget	Actua Bud		2022	Actua Last		Actual	Budget	Actua Bud		2022	Actua Last		Comments
Facility Operations	20	20	0	0%	18	2	13%	117	143	(25)	-18%	106	12	11%	
Total Expenses	626	623	3	0%	492	134	27%	5,137	5,078	59	1%	3,490	1,647	47%	
Operating Income/(Loss)	(24)	(11)	(13)	-126%	(87)	63	72%	(389)	(319)	(71)	-22%	(118)	(272)	- 23 1%	
Investment Gain/(Loss)	(18)	-	(18)	n/a	(44)	26	59%	156	-	156	n/a	(197)	353	179%	
Depreciation Expense	(6)	(7)	1	10%	(7)		10%	(54)	(58)	3	6%	(58)	3	6%	
Other Non-Operating	-	-	-	n/a	-	-	n/a	-	-	-	n/a	-	-	n/a	
Non-Operating Inc/(Loss)	(24)	(7)	(17)	- 239%	(51)	27	52%	102	(58)	159	276%	(255)	357	140%	
Change in Net Assets	(48)	(18)	(31)	-172%	(138)	89	65%	(288)	(376)	89	24%	(373)	85	23%	

Balance Sheet	Aug 2	023	Aug 2	022	
Summary (\$000)		% of		% of	Comments
	Actual	Total	Actual	Total	
			SETS		
-					
Checking Account	73	1%	332	4%	Certificate of Deposit accounts
Sweep Account	-	0%	862	10%	opened in August at various community banks.
Money Market	56	1%	100	1%	community bunks.
Certificate of Deposits	250	3%	-	0%	
Operating Cash	379	4%	1,295	14%	
Program Receivables	323	4%	316	3%	
Grants Receivable	243	4% 3%	310	5% 4%	
Contributions Receivable	243 317	3% 4%	359 217	4% 2%	
Other Receivables	517	4 <i>%</i> 0%	30	2 <i>%</i> 0%	
Receivables	- 883	1 0%	922	10%	
		10/6		10/6	
Prepaid Expenses	104	1%	112	1%	
Deposits	-	1/0 0%	-	0%	
Prepaids & Deposits	104	1%	112	1%	
OPERATING ASSETS	1,366	16%	2,328	26%	
Land	170	2%	170	2%	
Land - Accum Dep'n	(69)	-1%	(64)	-1%	
Buildings	2,273	26%	2,113	23%	
Buildings - Accum Dep'n	(975)	-11%	(931)	-10%	
Furniture & Equipment	299	3%	278	3%	
Furniture & Equip - A/D	(265)	-3%	(228)	-3%	
Development in Progress	0	0%	56	1%	
Property & Equipment	1,433	16%	1,394	15%	
ST Investments	414	5%	306	3%	
MT Investments	1,028	12%	486	5%	
LT Investments	393	5%	1,250	14%	
ESG Investments	799	9%	-	0%	
Investments (Schwab)	2,634	30%	2,042	23%	
	1 100	1201	1 1 0 0	120/	
HOPWA Note Receivable	1,100	13% 12%	1,100	12%	
FHLB Note Receivable	1,147	13% 5%	1,147	13%	
SHP Note Receivable	400	5% 0%	400	4% 0%	
Other LT Receivables	- 2,647	0% 30%	- 2,647	0% 29%	
	0.647		0.647		

	Aug 2	023	Aug 2	022	
continued		% of		% of	Comments
	Actual	Total	Actual	Total	
Due From/(To) Partners	281	3%	324	4%	
Investments in Partners	325	4%	325	4%	
Partnership Investments	606	7%	650	7%	
OTHER ASSETS	7,321	84%	6,733	74%	
TOTAL ASSETS	8,687	100%	9,061	100%	
vs prior year	-4%				
	LIABIL	TIES	& NET A	A S S E T :	S
Accounts Payable	18	0%	197	2%	
Accrued Expenses	8	0%	87	1%	
Payroll Accruals	308	4%	202	2%	
Payables & Accruals	334	4%	485	5%	
		00/			
Interest-Bearing Debt		0%	-	0%	
Interest-Bearing Debt		0%		0%	
Deferred Grants	2	0%	31	0%	
Deferred Developer Fee	19	0%	51 19	0%	
Deferred Revenue	19 21	0% 0%	19 50	0% 1%	
Dejenteu kevenue	21	0/0	50	170	
TOTAL LIABILITIES	354	4%	535	6%	
	554			070	62 RNA (forgingble date) , 60 204
Temporarily-Restricted	3,121	36%	3,153	35%	\$2.8M (forgivable debt) + \$0.3M (pledges/other)
Restricted Net Assets	3,121	36%	3,153	35%	(
			5,155		
Board Designated	1,199	14%	1,199	13%	Board: \$0.9M (2017 bequest) +
Unrestricted	4,301	50%	4,547	50%	\$0.3M (developer fee balance)
Change in Net Assets-CY	(288)	-3%	(373)	-4%	
Unrestricted Net Assets	5,212	60%	5,373	59%	
TOTAL NET ASSETS	8,333	96%	8,526	94%	
LIABILITIES & NET ASSETS	8,687	100%	9,061	100%	