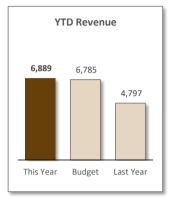


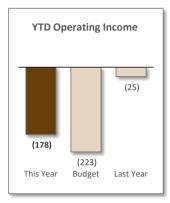
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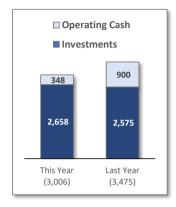
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Financial Dashboard November 2023

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Key Financial Highlights

- November Program Income is below budget due to outstanding services agreements for CADI and GRH Rate 2 due to new move-ins and processing delays at the county.
- Grant Income is above budget for Nov. due to new HOPWA grants received, but were not included in the budget.
- Contributions were above budget for the month and are expected to be exceed budget for the
- Professional services below budget for the month is largely timing related and is above budget YTD. Staff reviewing contracts for cost reduction opportunities.
- Program expenses above budget for the month and YTD relate to HOPWA expenses from booked to Apartment Lease Expense rather than netted against HOPWA Grant Revenue.
- Investments increased by \$91k during the month to \$2,658k, which included \$83k in unrealized gains. Total gain for the year is \$170k.
- For the year, Revenue is now projected to be ahead of budget largely due to increased Contributions and added grants. This largely drives an improvement in projected Operating Income of \$(200)k.

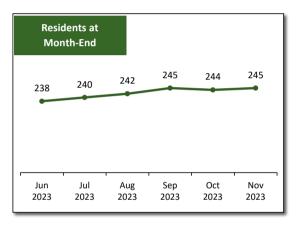
P&L Summary			Nove	mber 2	023					Novem	ber 202	23 YTD		
(\$000)	Actual	Budget	Actua Bud		2022	Actuc Last		Actual	Budget	Actual less Budget		2022	Actual le Yee	
Program Income	426	440	(13)	-3%	242	184	76%	4,200	4,352	(151)	-3%	2,601	1.600	629
Grant Income	176	150	26	17%	106	69	65%	1.778	1.658	120	7%	1,435	343	24
Contributions	74	45	29	64%	67	7	11%	870	711	159	22%	716	154	21
Other Operating Income	3	4	(0)	-8%	7	(4)	-53%	41	64	(23)	-36%	45	(4)	-9
Total Revenue	679	638	41	6%	423	257	61%	6,889	6,785	104	2%	4,797	2,092	44
Salaries & Benefits	407	417	(10)	-2%	279	128	46%	4,535	4,547	(12)	0%	3,429	1,106	32
Program Expenses	193	177	16	9%	72	121	167%	1,849	1,736	113	7%	623	1,227	197
Professional Services	23	27	(4)	-16%	47	(24)	-51%	351	343	8	2%	416	(65)	-16
General & Administrative	6	11	(5)	-49%	14	(8)	-60%	180	187	(7)	-3%	190	(9)	-5
Facility Operations	10	17	(7)	-41%	23	(13)	-57%	151	196	(45)	-23%	164	(13)	-8
Total Expenses	639	649	(10)	-2%	435	203	47%	7,067	7,009	<u>58</u>	1%	4,822	2,245	47
Operating Income	41	(11)	52	481%	(13)	54	422%	(178)	(223)	46	21%	(25)	(153)	n
Investment Gain/(Loss)	91	_	91	n/a	83	8	10%	170	-	170	n/a	(168)	338	201
Depr/Other Non-Op	(6)	(7)	1	11%	(7)	1	11%	(74)	(79)		7%	(79)	!	7
Change in Net Assets	125	(18)	143	nm	63	62	100%	(81)	(303)	222	73%	(272)	190	70
Program Income: CADI, GRH, I Grant Income: Gov't and othe Contributions: Unrestricted in		Year-End F Revenue Operatir	2		7,509 (200)	7,377 (166)	132 (34)	2% -21%	5,575 (139)	1,934 (61)	35 -44			

Year-End Projection:							
Revenue	7,509	7,377	132	2%	5,575	1,934	35%
Operating Income	(200)	(166)	(34)	-21%	(139)	(61)	-44%

Balance Sheet	Nov 2	.023	Nov 2022			
(\$000)		% of		% of		
(4000)	Actual	Total	Actual	Total		
Operating Cash	348	4%	900	10%		
' "		.,				
Receivables	1,123	13%	986	11%		
Prepaids & Deposits	107	1%	115	1%		
Operating Assets	1,578	18%	2,001	22%		
Property & Equipment	1,446	16%	1,393	15%		
Investments (Schwab)	2,658	30%	2,575	28%		
Notes Receivable	2,647	30%	2,647	29%		
Partnership Investments	602	7%	643	7%		
Other Assets	7,352	82%	7,258	78%		
Total Assets	8,931	100%	9,260	100%		
Payables & Accruals	355	4%	590	6%		
Interest-Bearing Debt	50	1%	-	0%		
Deferred Revenue	19	0%	42	0%		
Total Liabilities	424	5%	632	7%		
Restricted Net Assets	3,081	34%	3,153	34%		
Unrestricted Net Assets	5,426	61%	5,474	59%		
Total Net Assets	8,507	95%	8,628	93%		
Liabilities & Net Assets	8,931	100%	9,260	100%		

12/15/2023





	Residents with Funding Subsidies	Actual	Budget	% of Budget
	GRH Rate 1	116	136	85%
	HOPWA	36		
	HUD CoC	4		
Rent	MN Housing	13		
	Pending	2		
	Private Pay	13		
	Section 8	59		
	CADI	52	61	85%
S	GRH Rate 2	94	112	84%
Services	HSS	15	41	37%
s	None	78		
	Pending	4		

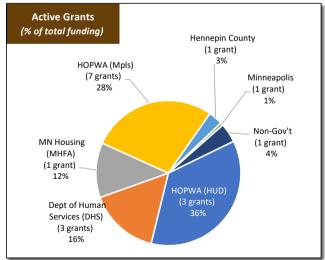
			Invested Funds											
	Investment Matrix (\$000)	Short- Term	Mid- Term	Long- Term	ESG Fund	Total	Target							
ds	New Construction	250	750	-	-	1,000	1,000							
Funds	Strategic Initiatives	75	290	160	-	525	500							
ated	Sustainability	94	-	234	806	1,133	1,100							
Designated	Total	419	1,040	394	806	2,658	2,600							
De	Target	400	1,000	400	800	2,600								



Financial Dashboard November 2023

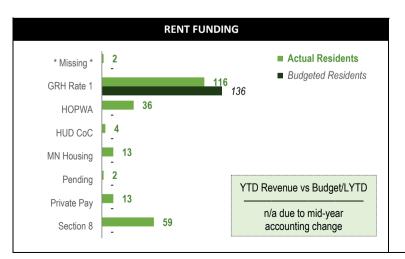
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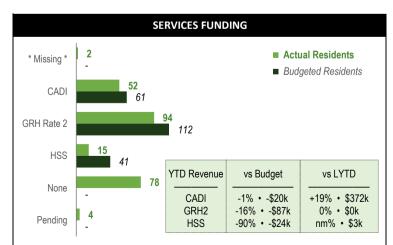
	Top 10 Active Grants (\$000)	Current Year's Funding	Contract End Date		Contract Year's Spending To-Date	Funds Remain- ing	2023 YTD Revenue
1	HUD Midtown	994	Jun 2026	166	17%	828	166
2	MN Housing HTF	515	Sep 2025	28	5%	488	28
3	HUD Clare Apartments	421	Feb 2024	386	92%	35	129
4	Non-Medical Case Management	403	Jun 2024	149	37%	254	149
5	HOPWA TBRA	339	May 2024	36	11%	303	36
6	HOPWA Clare Terrace	247	May 2024	96	39%	152	96
7	HOPWA TBRA	243	Jul 2024	240	99%	3	145
8	Mental Health (Medica, Target, Allina)	180	n/a	157	87%	23	1
9	Medical Case Management	135	Jun 2024	59	43%	76	59
10	Housing Assistance Services - Part A	133	Feb 2024	75	56%	58	75
					All Other	Grants	896
	Active Grants				YTD Grant Ro	evenue	1,778

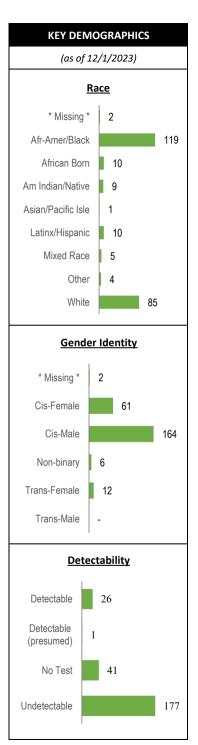




	UNIT OCCL	JPANCY		RESIDENT COUNTS												
Units Avail- able	November Average Occupancy	6-Month Trendline	Board Summary November 2023	Residents at 10/31/2023	Admits/ Transfers In	Discharges/ Transfers Out	Residents at 11/30/2023	6-Month Trendline	Residents at 11/30/2022	This Year vs Last Year						
abic	Occupancy	Trendine		10/31/2023		Out	11/30/2023	Trendine	11/30/2022	Lust I'cui						
42	90%		Bloom Lake Flats	37	1	(1)	37	-	-	37						
32	91%		Clare Apartments	29	1	-	30		30	-						
45	96%		Clare Midtown	41	3	(1)	43	/ ─✓	45	(2)						
36	95%	→	Clare Terrace	34	-	-	34	/	36	(2)						
36	95%	\	Marshall Flats	35	-	(1)	34	-	36	(2)						
191	93%		Support Housing	176	5	(3)	178		147	31						
4	100%		Agape Dos	4	-	-	4	$\overline{}$	4	-						
4	100%		Damiano House	4	-	-	4		4	-						
4	88%		Grace House	4	-	(1)	3		4	(1)						
12	96%	\	Care Homes	12	0	(1)	11		12	(1)						
			GRH Scattered Site	16	-	-	16	<u></u>	19	(3)						
			Blue Line Flats	8	-	-	8	• • • • • • • • • • • • • • • • • • • •	9	(1)						
			Hamline Station	4	-	-	4	<i></i>	3	1						
			HOPWA Scattered Site	10	-	-	10		11	(1)						
			Project Cornerstone	13	1	-	13	-	16	(3)						
			Spirit on Lake	5	-	-	5	• • • • •	5	-						
			Scattered Sites	56	0	0	56		63	(7)						
203	94%	-	Total Clare Housing	244	5	(4)	245		222	23						







P&L Summary			Nove	mber 20	23				November 2023 YTD						
(\$000)	Actual	Budget	Actua Bud		2022	Actua Last		Actual	Budget	Actua Budg		2022	Actual less Last Year		Comments
CADI Income	240	235	6	2%	182	58	32%	2,290	2,305	(16)	-1%	1,913	377	20%	
Rent Income	20	21	(1)	-5%	19	2	9%	234	232	2	1%	177	58	33%	GRH Rate 2 YTD revenue is below budget
Housing Support (GRH1)	120	120	-	0%	-	120	n/a	1,132	1,132	-	0%	-	1,132		due to known budgeting errors and several
Housing Support (GRH2)	38	51	(12)	-25%	31	7	22%	438	545	(107)	-20%	432	6	1%	outstanding service agreements due to
Housing Support Admin Fee	6	8	(2)	-27%	6	0	4%	60	85	(25)	-30%	51	8	16%	processing delays at the county.
Housing Stabilization (HSS)	1	6	(5)	-89%	-	1	n/a	3	32	(29)	-90%	-	3	n/a	
Other Program Income	2	-	2	n/a	4	(2)	-62%	44	21	23	111%	28	16	58%	
Program Income	426	440	(13)	- 3 %	242	184	76%	4,200	4,352	(151)	-3%	2,601	1,600	62%	
HOPWA Grants	91	57	34	61%	44	47	109%	893	623	270	43%	567	325	57%	HOPWA grants above budget due to
DHS Grants	52	44	8	17%	26	26	97%	562	513	49	10%	285	277	97%	recognition of new unbudgeted care home
MN Housing Grants	14	18	(4)	-24%	21	(7)	-34%	172	201	(28)	-14%	218	(46)	-21%	services and Clare Terrace grant received.
Hennepin County Grants	19	17	2	9%	2	17	nm	97	191	(93)	-49%	118	(20)	-17%	Non-government grants and will continue
Minneapolis Grants	-	-	-	n/a	14	(14)	-100%	52	38	15	40%	247	(194)	-79%	to be below budget.
Non-Government Grants		13	(13)	-100%		-	n/a	1	94	(93)	-99%	-	1	n/a	
Grant Income	176	150	26	17%	106	69	65%	1,778	1,658	120	7%	1,435	343	24%	
Foundation/Corporate Gifts	29	5	24	474%	41	(13)	-30%	389	302	87	29%	337	51	15%	Contributions were above budget for the
Individual Gifts	25	40	(15)	-38%	22	3	13%	359	286	74	26%	248	111	45%	month and are expected to be exceed
Sponsorships & Events	20	-	20	n/a	4	17	442%	122	124	(1)	-1%	131	(9)	-7%	budget for the year.
Contributions	74	45	29	64%	67	7	11%	870	711	159	22%	716	154	21%	
Management Face	2	2	(0)	00/	2	0	20/	27	27	(0)	00/	26	1	20/	
Management Fees	3	3	(0)	0%	3	0	3%	37	37 22	(0) (22)	0%	36	1 0	3%	
Developer Fees Operating Interest Income	0	- 0	(0)	n/a -86%	- 4	(4)	n/a -99%	0	23 4	(22) (1)	-98% -25%	- 9	(6)	n/a -68%	
Other Operating Income	3	4	(0) (0)	-8%	7		-99% - 53%	41	64	(23)	-25% - 36%	45	(0) (4)	-00%	
			(0)	-070		(-/	-33/0		04	(23)	-3070	73	(7)	-570	
Total Revenue	679	638	41	6%	423	257	61%	6,889	6,785	104	2%	4,797	2,092	44%	
Wages Expense	328	346	(18)	-5%	225	103	46%	3,721	3,769	(48)	-1%	2,846	875	31%	
Payroll Taxes	24	26	(2)	-8%	29	(6)	-19%	281	281	0	0%	226	55	25%	
Medical/Dental Insurance	37	28	9	34%	16	21	133%	334	302	33	11%	211	123	58%	
Disability Insurance	4	3	1	26%	0	4	nm	44	38	6	17%	29	15	50%	
Workers' Compensation	6	4	2	40%	3	3	114%	51	45	6	14%	33	18	55%	
403(b) Match	8	10	(1)	-15%	6	2	38%	100	104	(3)	-3%	79	21	27%	
Employee Recognition	0	1	(1)	-82%	-	0	n/a	3	9	(6)	-63%	5	(2)	-35%	
Salaries & Benefits	407	417	(10)	- 2 %	279	128	46%	4,535	4,547	(12)	0%	3,429	1,106	32 %	
Apartment Leases	156	139	16	12%	45	111	246%	1,385	1,289	<i>95</i>	7%	432	953	220%	
Food Expense	24	25	(1)	-3%	9	15	175%	294	300	(7)	-2%	62	232	377%	
Household Supplies	9	7	2	25%	4	6	159%	103	84	19	23%	28	<i>75</i>	264%	

P&L Summary			November 20)23			November 2023 YTD							
(\$000)	Actual	Budget	Actual less Budget	2022	Actua Last		Actual	Budget	Actua Budg		2022	Actua Last \		Comments
			J											
Medical Supplies	1	2	(1) -53%	3	(2)	-63%	21	22	(2)	-8%	18	2	11%	To provide greater transparency, HOPWA
Resident Activities	0	0	(0) -6%	0	0	98%	12	5	6	117%	18	(6)	-35%	expenses from April forward are booked to
Resident Transportation	2	2	0 9%	0	1	383%	15	20	(5)	-27%	3	11	345%	Apartment Lease Expense rather than
Staff Training	1	1	(0) -23%	6	(5)	-83%	21	15	5	35%	25	(5)	-18%	netted against HOPWA Grant Revenue.
Substitute Caregivers	-	-	- n/a	2	(2)	-100%	1	-	1	n/a	4	(4)	-88%	
Other Program Expense	0	-	0 n/a	3	(3)	-99%	0	-	0	n/a	31	(31)	-100%	
Program Expenses	193	177	16 9%	72	121	167%	1,849	1,736	113	7 %	623	1,227	197%	
Public Relations	-	-	- n/a	-	-	n/a	0	-	0	n/a	0	0	33%	
Human Resources	-	2	(2) -100%	1	` ′	-100%	16	17	(0)	-2%	65	(49)	-75%	
Information Technology	8	8	0 1%	6	2	35%	119	107	12	11%	108	11	10%	
Finance & Accounting	7	7	0 2%	16	(9)	-58%	91	100	(9)	-9%	113	(22)	-20%	
Legal	-	0	(0) -100%	-	-	n/a	-	3	(3)	-100%	0	(0)	-100%	
Government Affairs	2	2	0 10%	-	2	n/a	27	23	4	18%	15	13	85%	
Other Consulting	5	8	(3) -37%	23	(18)	-77%	98	94	4	4%	115	(17)	-15%	
Professional Services	23	27	(4) -16%	47	(24)	-51%	351	343	8	2%	416	(65)	-16%	
Supplies	1	5	(4) -81%	1	0	26%	73	100	(28)	-27%	95	(22)	-24%	
Dues & Subscriptions	(1)	0	(1) -289%	1		-190%	23	15	8	53%	15	8	51%	
Meeting Expense	0	0	(0) -11%	1		-71%	6	5	2	38%	7	(1)	-8%	
Postage & Shipping	1	1	0 20%	1	(1)	-49%	3	3	:	35%	5	(1)	-23%	
Staff Recruiting	-	0	(0) -100%	-	-	n/a	1	4	(3)	-82%	2	(1)	-62%	
Printing & Copying	1	0	1 nm	1	1	125%	4	3	1	22%	5	(1)	-18%	
Workshops & Conferences	-	-	- n/a	-	-	n/a	2	4	(2)	-49%	2	(0)	-9%	
Travel	-	-	- n/a	0	(0)	-100%	12	8	5	65%	8	5	61%	
Auto Expense	1	1	1 104%	-	1	n/a	10	7	•	54%	4	6	150%	
Equipment Rental	1	1	(0) -35%	1		-36%	4	12	(8)	-67%	9	(5)	-58%	
Licenses & Permits	0	1	(1) -98%	0	(0)	-97%	20	14	6	39%	16	4	25%	
Bank Fees	1	1	(0) -14%	2	(1)	-59%	14	10	4	40%	10	3	31%	
D&O Liability Insurance	0	0	(0) -39%	1	(-)	-69%	8	4	5	127%	4	4	98%	
Miscellaneous Expense	-	-	- n/a	4	(4)	-100%	-		-	n/a	8	(8)	-100%	
Administrative Allocation	(0)	(0)	- 0%	-	(0)	n/a	(0)	(0)		0%	-	(0)	n/a	
General & Administrative	6	11	(5) -49%	14	(8)	-60%	180	187	(7)	-3%	190	(9)	-5%	
Hatiliai on Evenomen	4	0	(4) 510/	4	(0)	40/	F1	00	(45)	470/	F2	(2)	20/	
Utilities Expense	4	8	(4) -51%	4	(0)	-4%	51	96	(45)	-47%	53	(2)	-3%	
Telephone & Cable	5	3	1 38%	3	(2)	64%	61	38	23	59%	40 21	22	54%	
Building Repair & Maint	1	2	(1) -39%	4	(3)	-72%	27	19	8	41%	21	6	29%	
Damage Claims	-	-	- n/a	- 12	- (12)	n/a	-	- 0.0	- (20)	n/a	-	- (20)	n/a	
Property/Liability Insurance	0	4	(3) -91%	12		-97%	12	41	(30)	-72%	50 1	' '	-77%	
Property Taxes	-	-	- n/a	0	(0)	-100%	1	1	(0)	-34%	1	(0)	-23%	
Interest Allowance	-	-	- n/a	-	-	n/a	-	-	-	n/a	-	-	n/a	

P&L Summary			Nove	mber 20)23			November 2023 YTD							
(\$000)	Actual	Budget	Actua Bud		2022		al less Year	Actual	Budget	•	al less Iget	2022	Actud Last	al less Year	Comments
Facility Operations	10	17	(7)	-41%	23	(13)	-57%	151	196	(45)	-23%	164	(13)	-8%	
Total Expenses	639	649	(10)	-2%	435	203	47%	7,067	7,009	58	1%	4,822	2,245	47%	
Operating Income/(Loss)	41	(11)	52	481%	(13)	54	422%	(178)	(223)	46	21%	(25)	(153)	nm	
Investment Gain/(Loss)	91	_	91	n/a	83	8	10%	170	-	170	n/a	(168)	338	201%	
Depreciation Expense	(6)	(7)		11%	(7)		11%	(74)	(79)		7%	(79)		7%	
Other Non-Operating	-	-	-	n/a	-	-	n/a	0	-	0	n/a	-	0	n/a	
Non-Operating Inc/(Loss)	84	(7)	91	nm	<i>7</i> 5	9	12 %	96	(79)	176	221%	(247)	343	139%	
Change in Net Assets	125	(18)	143	nm	63	62	100%	(81)	(303)	222	73%	(272)	190	70%	

Balance Sheet	Nov 2	023	Nov 2	022			
Summary (\$000)		% of		% of	Comments		
	Actual	Total	Actual	Total			
		۸۶۹	SETS				
		A J	, , ,				
Checking Account	42	0%	437	5%	Cash balance was low at the end		
Sweep Account	-	0%	363	4%	of Nov. due to large grant		
Money Market	56	1%	100	1%	receivable balance. These funds were received in early Dec.		
Certificate of Deposits	250	3%		0%			
Operating Cash	348	4%	900	10%			
Program Receivables	335	4%	328	4%			
Grants Receivable	514	6%	396	4%			
Contributions Receivable	274	3%	234	3%			
Other Receivables		0%	29	0%			
Receivables	1,123	13%	986	11%			
Prepaid Expenses	107	1%	115	1%			
Deposits	107	0%	- 115	0%			
Prepaids & Deposits	107	1%	115	1%			
OPERATING ASSETS	1,578	18%	2,001	22%			
0.1		20/0					
Land	170	2%	170	2%			
Land - Accum Dep'n	(69)	-1%	(64)	-1%			
Buildings	2,273	25%	2,119	23%			
Buildings - Accum Dep'n	(991)	-11%	(953)	-10%			
Furniture & Equipment	299	3%	278	3%			
Furniture & Equip - A/D	(269)	-3%	(228)	-2%			
Development in Progress	32	0%	72	1%			
Property & Equipment	1,446	16%	1,393	15%			
ST Investments	419	5%	501	5%			
MT Investments	1,040	12%	634	7%			
LT Investments	394	4%	1,439	16%			
ESG Investments	806	9% 20%	2 575	0%			
Investments (Schwab)	2,658	30%	2,575	28%			
HOPWA Note Receivable	1,100	12%	1,100	12%			
FHLB Note Receivable	1,147	13%	1,147	12%			
SHP Note Receivable	400	4%	400	4%			
Other LT Receivables	_	0%	-	0%			
Notes Receivable	2,647	30%	2,647	29%			

	Nov 2023		Nov 2022		
continued		% of		% of	Comments
	Actual	Total	Actual	Total	
Due From/(To) Partners	276	3%	318	3%	
Investments in Partners	325	4%	325	4%	
Partnership Investments	602	7%	643	7%	
OTHER ASSETS	7,352	82%	7,258	78%	
TOTAL ASSETS	8,931	100%	9,260	100%	
vs prior year	-4%				
	LIABIL	TIES	& NET A	ASSET	<u> </u>
Accounts Payable	118	1%	353	4%	
Accrued Expenses	8	0%	50	1%	
Payroll Accruals	229	3%	187	2%	
Payables & Accruals	355	4%	590	6%	
Interest-Bearing Debt	50	1%	-	0%	Pre-development loan with YAP
Interest-Bearing Debt	50	1%	-	0%	
Deferred Grants	0	0%	24	0%	
Deferred Developer Fee	19	0%	19	0%	
Deferred Revenue	19	0%	42	0%	
TOTAL LIABILITIES	424	5%	632	7%	
					\$2.8M (forgivable debt) + \$0.3M
Temporarily-Restricted	3,081	34%	3,153	34%	(pledges/other)
Restricted Net Assets	3,081	34%	3,153	34%	
					Board designated funds align
Board Designated	2,658	30%	1,199	13%	with investment policy resolution
Unrestricted	2,849	32%	4,547	49%	approved by the Board in
Change in Net Assets-CY	(81)	-1%	(272)	-3%	September.
Unrestricted Net Assets	5,426	61%	5,474	59%	
TOTAL NET ASSETS	8,507	95%	8,628	93%	
LIABILITIES & NET ASSETS	8,931	100%	9,260	100%	